



Transportation Procurement Manager

Location: Santa Fe Springs, CA or Phoenix, AZ

Department: Operations

Employment: Full Time

Travel: 15% - 25% (Western US)

Salary: TBD

About Our Company

Come work for a great company with strong employee retention and a team of industry veterans with true passion for what they do. GSO, a General Logistics Systems Company, is a leading regional delivery carrier, which has been providing Priority, Ground, and Freight services throughout the West since 1995. Thousands of companies across all industries rely on our company to deliver time-critical packages and documents every day because we have an amazing team that goes the extra mile for our customers. We are always looking to expand our team with like-minded professionals, therefore if this job might be a good fit for you, send us your resume.

Position Summary

The role provides support to the Operations department through sourcing and acquisition of contractor resources to provide pickup, delivery, trucking, and logistics services for GLS. Utilize a variety of sourcing modalities including advertisement, trade shows, networking, online platforms, and others to generate leads of possible contract service providers. Educate potential contract service providers on GLS operations, the benefits of being a vendor, and the resources required to be successful.

Responsibilities & Duties

- Develop a procurement strategy to ensure GLS has high quality capacity to support our rapid growth.
- Manage carrier relationships, on boarding, contract negotiations, and compliance.
- Provide Quarterly Business Reviews with each service provider focused on cost and quality KPI's of both GLS and the service provider.
- Evangelize GLS across the contract service provider and carrier communities.
- Manage and negotiate pricing with contract service providers that ensures GLS is receiving competitive rates and service providers are able to meet their goals.
- Work closely with GLS Operations and contract service providers on new business implementations.
- Assist contract service providers with understanding the benefits of their contractual interest and with any transitions that may occur from a contracted service provider's sale or transfer of their business.

Qualifications Needed

- Strong communication and interpersonal relationship skills.
- Experience working in the Logistics, Trucking, Brokerage, Parcel, or other industry that utilizes purchased transportation as a primary means of service.
- Purchasing and/or contractor negotiation experience with small to mid-size service providers especially of those that provide services.

- Strong skills in Microsoft Office with some experience in specialized logistics industry software and publications (e.g. Czarlite, CourierBoard, Convoy, etc...).
- Ability to stay educated and informed about trends within the Logistics and Transportation industries and apply that knowledge to the tactics you employ in your role.

Benefits for Full-Time Employees

- 401K with employer matching
- Healthcare benefit options
- PTO & Sick Leave
- Dental, Vision and Life AD&D
- Direct Deposit

To Apply

Please email your resume and cover letter to nfistner@gso.com and include your salary requirements for this position.

EEO Commitment:

GSO, a General Logistics Systems Company, is an Equal Employment Opportunity (EEO) employer and is committed to a diverse workforce. We welcome all qualified applicants to apply to at GSO and we strive to select the best-qualified applicant for each position in our organization. Applicants will receive fair and impartial consideration without regard to race, sex, color, national origin, age, disability, veteran status, genetic data, gender identity, sexual orientation, religion or other legally protected status, or any other classification protected by federal, state, or local law. GSO complies with all laws and regulations relating to employment discrimination, and are always committed to doing what is right.