



## Hundredweight Program For Wine Shippers

### How does it work?

There is nothing you have to do. At the end of each billing cycle GSO will automatically review all your shipments for the invoice period. We will look for individual packages that were delivered to the same delivery address on the same date. For packages that qualify, we will apply an additional discount on a tiered basis depending on the aggregate weight of the shipment.

### Discount Levels

**100lb Aggregate Weight:** A qualified delivery that totals 100 pounds or greater will have a 25% discount applied to the total shipment, prorated to the individual packages.

**300lb Aggregate Weight.:** A qualified delivery that totals 300 pounds or greater will have a 50% discount applied to the total shipment, prorated to the individual packages. A **minimum package charge** of \$2.90 will be applied.

**1,000lb Aggregate Weight.:** A qualified delivery that totals 1,000 pounds or greater will have a 70% discount applied to the total shipment, prorated to the individual packages. A **minimum package charge** of \$2.75 Zone 2, \$2.80 Zone 3, \$2.90, Zone 4 and \$3.00 Zone 5 will be applied.

### Frequently Asked Questions

#### How do I know my discount was applied?

Discounts are prorated to individual packages included in qualified shipments and are noted on your invoice.

#### Are my Direct to Consumer shipment eligible for the GSO Hundredweight Program?

Yes, any qualified DTC shipment will automatically receive the appropriate additional end of billing discount.

**GSO**

[www.gso.com](http://www.gso.com)

**800.322.5555**